



# **2015 Annual Report**

## BRIGHTPOINT MISSION

*Brightpoint helps communities, families, and individuals remove the causes and conditions of poverty.*



What a year 2015 was for Brightpoint! We celebrated our 50th anniversary as an organization with a year that will definitely be notable as people years from now reflect on our history.

In May we announced the change of our name to Brightpoint and unveiled our new brand. The response to the changes was overwhelmingly positive, which energized us because changing an organization's name is a nerve-wracking decision.

Over the summer, we worked to create Enterprise Pointe, a unique living and working space in Fort Wayne. While we failed in establishing this project in the location we were seeking, the concept has endured, and we have gained significant support through our efforts.

With expansions of our Child Care Development Fund and Covering Kids & Families programs, we have new office locations in South Bend, Michigan City, Huntington, and Wabash. This growth has led us to adopt three new counties in our official service area: St. Joseph, LaPorte, and Wabash. In addition, we saw the first expansion of our Head Start program in decades. Toward the end of the year, we added significant funding to start a new program: the Community Loan Center™. These are just the highlights—there is so much more that made 2015 truly a monumental year, and I invite you to read all about it in the following pages.

As it happens, 2015 marked the end of our previous strategic plan—a plan that we are proud to say was extremely ambitious and led to significant accomplishments. As we closed out the year, the Brightpoint board of directors was busy creating our new strategic plan (available on our website), which will take us even further on our path toward accomplishing our mission. While 2015 has truly been a noteworthy year for Brightpoint, we hope to create even more historical success in the years to come.

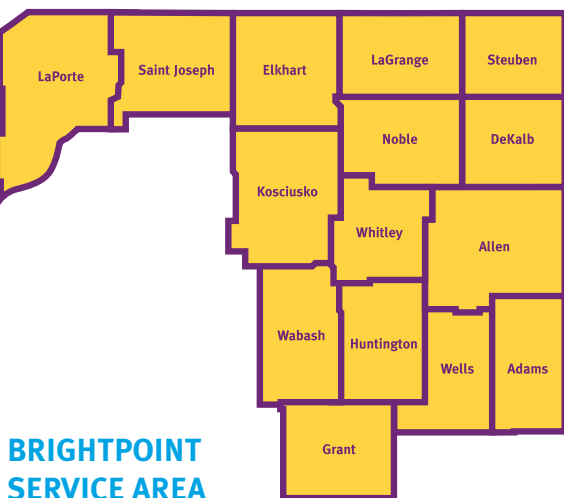
Here's to a Brighter Future,

Steve Hoffman, President/CEO



### BRIGHTPOINT BOARD MEMBERS:

- Susan Berghoff
- Laura Dwire
- Greg Johnson
- Russ Jehl
- Maynard Scales
- Karl Kostoff
- Gina Kostoff
- Chris Angellatta
- Michael O'Keefe
- Todd Fleetwood
- Lajuana Dunbar
- Jay Brown
- Phil GiaQuinta
- Dawn Gallaway
- Chris Cathcart
- Kathy Heuer
- Peter Adams
- Josh Neal



**BRIGHTPOINT  
SERVICE AREA**

## BRIGHTPOINT VISION

*Brightpoint envisions a world without poverty in which all people have access to opportunities and are treated with dignity.*

**TOTAL PEOPLE SERVED IN 2015: 45,136**

**TOTAL FAMILIES SERVED IN 2015: 21,321**

### BY AGE:

Birth-17:	43.6%
18-23:	4.9%
24-44:	23.2%
45-54:	10.4%
55-69:	12.9%
70+:	5.1%



### BY TYPE:

Single Person:	43.3%
Single Parent–Female:	30.3%
Two Parent Household:	9.7%
Other:	7.8%
Two Adults No Children:	7.3%
Single Parent–Male:	1.7%



### BY INCOME:

#### ABOVE FEDERAL POVERTY LINE

151%+ FPL:	.6%
126-150% FPL:	10.7%
101-125% FPL:	16%

#### BELOW FEDERAL POVERTY LINE

76-100% FPL:	24%
51-75% FPL:	21.5%
Up to 50% FPL:	27.3%



As a percentage of the Federal Poverty Line (FPL) (100% of the FPL for a family of four was \$23,850)

## 2015 IMPACT: COVERING KIDS & FAMILIES

### NUMBER OF INDIVIDUALS WHO OBTAINED HEALTH INSURANCE

- **1,224** with Hoosier Healthwise
- **586** with Healthy Indiana Plan
- **513** with Presumptive Eligibility Programs
- **289** with the Health Insurance Marketplace

**THREE STAFF AND THREE AMERICORPS MEMBERS** assisted in Allen, DeKalb, Elkhart, Huntington, Kosciusko, LaGrange, Noble, Steuben, Wabash, and Whitley counties



“Awesome program!!! Keep up the good work of helping and paying it forwards towards others.”

## FAMILY STABILITY

Brightpoint increases access to opportunities that help people become more economically stable while working toward self-sufficiency. The Family Stability programs that Brightpoint offers provide access to affordable health care, help paying utility bills, and assistance obtaining safe and affordable housing. We know that taking care of the conditions of poverty is important while working toward long-range goals.

### Covering Kids and Families

Licensed Indiana Navigators provide free help to individuals and families so they can understand and enroll in state and federal health insurance programs. Navigators assist at all points in the enrollment process and work with consumers after approval to maintain their coverage.

### HEALTH INSURANCE OFFERS PEACE OF MIND

A Covering Kids and Families staff member in Warsaw, Kyle Lowe, met with Dianna and Ron Baker, a couple in their late 50s. Dianna was receiving hospice care for terminal cancer and was notified that she was being terminated from her employment, at which time she would lose her health-care coverage and become uninsured, as COBRA rates would have been over \$1,200 a month.



*Ron and Dianna Baker*

Due to the hard work and dedication of Kyle, Dianna and Ron were both enrolled through the Health Insurance Marketplace for a rate of \$200 a month. But the Bakers were still concerned that Dianna’s hospice care would not be covered or their doctors would be out-of-network. Kyle contacted MDwise to find out exactly how their plan would cover hospice care and to make 100 percent sure that Dianna could continue with her current palliative-care workers.

Dianna and Ron were extremely relieved to have the financial stress of health care lifted off their shoulders at such a difficult time. “I’m honored to be a part of a program that is able to help people during such stressful times,” said Kyle. “Dianna was very worried that she’d be leaving Ron behind in debt for her care.”

Unfortunately, Dianna passed away on New Year’s Day on her way back from visiting family in Pennsylvania for the holidays. We join Kyle in sending our condolences to Ron Baker and all of Dianna’s family. We are grateful to Dianna and Ron for allowing us to share their story.

**Energy Assistance**

Brightpoint’s Energy Assistance Program (EAP) helps pay a portion of an individual or family’s winter heating bills. Summer Cooling also provides utility bill credits in summer months, depending on a family’s situation.



“This program really helps to keep families from being in the cold and without lights in the winter. Thank you!”

“I have been blessed to receive help for several years now, live on a very limited income.”



**2015 IMPACT:  
ENERGY ASSISTANCE**

- **8,697** families received help with their utility bills-either reconnecting services or preventing disconnect
- **\$4,009,850.00** in benefit dollars
- **\$178,700.51** in Indiana Home Energy Assistance Program benefit dollars
- **31 staff** (Brightpoint staff working in the Energy Assistance Program also serve as Child Care Assistance Staff)
- Served **9,926** families total in Allen, DeKalb, LaGrange, Noble, Steuben, and Whitley Counties



“The Energy Assistance Program has helped me a great deal and causes me less worry on how I am going to pay my bills when they are high. Thanks!”

## 2015 IMPACT: SUPPORTIVE HOUSING

- **155** families in Housing Choice Voucher Program were able to achieve self-sufficiency and **90%** of families maintained stable housing for 12+ months
- **37** families received monthly housing assistance through Permanent Supportive Housing in order to maintain safe and decent housing and **89%** of individuals were able to maintain stable housing for 12+ months
- **Three** staff served families in Allen, DeKalb, Elkhart, Lagrange, Noble, Steuben, and Whitley Counties



## SUPPORTIVE HOUSING

Brightpoint provides rental subsidy payments for low-income households.

The Housing Choice Voucher Program helps pay a portion of a family's rent. Families can live in safe housing they could not otherwise afford.

Permanent Supportive Housing vouchers help pay a portion of an individual's or family's rent. These vouchers are designed for those who are homeless and: seriously mentally ill, recovering from drug or alcohol abuse and/or HIV positive. Individuals must currently be in treatment with a partner agency for one of the three diagnoses.



## HOUSING ASSISTANCE LEADS TO A BRIGHTER FUTURE

During 2015, Cindy\*, who had been a participant since 2010 voluntarily withdrew from Supportive Housing. This withdrawal was due to the fact that she and her adult son both had obtained full-time employment and sustainable wages. Their combined income put them in a position in which Supportive Housing would not assist them any longer. In addition to employment, this single mother earned a bachelor's degree in general studies while raising two teenagers who graduated from high school. Her son obtained employment shortly after high school, and her daughter is a sophomore in college studying graphic design. Cindy made great strides in her education and employment during her more than four years with Brightpoint.

\*In order to respect privacy, names and some details have been changed in all stories that include an asterisk (\*) by the individuals name.

## FAMILY SELF-SUFFICIENCY

Self-sufficiency means that a family can provide for all their needs without the assistance of individuals, organizations, or the government. Brightpoint has a mix of programs that aims to bring families from poverty to economic independence. These programs help families with childcare costs, setting and reaching goals, and moving them from homelessness to stable housing.

### Family Development

This home-visitation program helps families move from poverty to self-sufficiency. Family Development helps families use their strengths to set and accomplish goals.

Supportive Services for Veteran Families (SSVF) is designed to assist veterans who are homeless or at risk of becoming homeless. SSVF helps veteran families locate stable housing, obtain financial assistance for housing-related costs, and access comprehensive, holistic case management.

### ALL VETERANS DESERVE A PLACE TO CALL HOME

In mid-2015, Victor Carter was a resident at a local homeless shelter for Veterans. He was referred to the Supportive Services for Veteran's Families (SSVF) program at Brightpoint through the shelter and was able to move into a duplex with a fellow resident at the end of August. SSVF assisted with the deposit and first month's rent for Victor, and his roommate received assistance through other Brightpoint funds.

While in the SSVF program, Victor was connected to local places to find furniture, food pantries, Brightpoint's Energy Assistance Program, and given bus passes. Victor and his Brightpoint case manager also developed a budget together. In July 2015, Victor started in the VA vocational rehabilitation program, making \$7.25 an hour and working 20 hours a week. In November, he was promoted to a full-time position and his wage nearly doubled.

Victor and his roommate have developed a good system of sharing and paying bills, as well as other household responsibilities. Victor has not needed rental assistance since November 2015 and has now successfully completed the program.



### 2015 IMPACT: FAMILY DEVELOPMENT

- **65%** of initial goals set by families in the program were achieved
- **224** families with a housing crisis moved to stable housing
  - **26%** of those employed were able to obtain an increase in income or benefits
- **Seven** staff served clients in **26** counties in northeast Indiana
- **224** participants served through the Emergency Solutions Grant and SSVF programs

## 2015 IMPACT:

### CHILD CARE DEVELOPMENT FUND

- **3,520** families were provided quality child care in order for a parent to get or keep a job, and/or go to school
- At the end of 2015, we were at **100%** capacity with 6,924 children in care and 2,579 children on the waiting list
- **5.8%** of parents receiving childcare assistance are in school
- **268** children received assistance through On My Way Pre K
- **95.1%** of parents receiving child care assistance are employed
- **13** Staff (Brightpoint staff working in Child Care Assistance also serve as Energy Assistance Program staff) served Allen, DeKalb, Elkhart, Fulton, Kosciusko, La Grange, LaPorte, Marshall, Noble, Pulaski, Starke, Steuben, St. Joseph, and Whitley counties

## 2015 IMPACT:

### WEATHERIZATION

- **112** families lived in safer and more energy-efficient homes
- **112** housing units achieved an increase in safety features and energy efficiency
- **27** furnaces were replaced and 44 repaired
- **Five** weatherization staff provided services in Allen, DeKalb, LaGrange, Noble, Steuben, and Whitley counties

## Child Care Development Fund

This service helps families afford quality child care for children younger than 13. Parents must be working, going to school, or receiving job training to qualify.

## Weatherization

Through our weatherization program, Brightpoint offers a home energy audit, energy-efficient repairs, and education. Services are available to renters and homeowners.

### BRIGHTPOINT TEAMWORK RESTORES HEAT FOR SENIOR CITIZEN

The Family Support Department referred Richard\*, a senior citizen, to the Weatherization Department when information surfaced about his gas being shut off. A gas stove had been his sole source of heat.

The next day, Richard came to Brightpoint seeking help through the Energy Assistance (EAP) crisis program. Since his disconnect was not the result of non-payment, but rather a gas leak inside the home, the EAP crisis benefit toward his gas bill could not be granted. But thanks to the efforts of our Quality Assurance Supervisor, who went the extra mile, Weatherization was asked if any help could be offered.

One of Brightpoint's nationally-certified auditors, Mike, went to Richard's home to investigate and found the gas had been turned back on. Mike then took the opportunity to check the entire gas-line system for leaks, tested the gas stove to ensure safe levels of carbon-monoxide production, and installed a carbon-monoxide detector. While performing the work, Mike discovered that the furnace was not being used. Richard said that the furnace was broken, so Mike quickly repaired that as well. Richard exclaimed in amazement when flames appeared inside the furnace, "It's been seven years since this furnace worked!"

The run test on the furnace, however, revealed a seized blower motor. Unfortunately, no heat could be distributed through the ductwork without an operable fan motor. Through the use of



Brightpoint CAP funds and the work from a state-trained local contractor, the blower motor was repaired. Following all of this work and collaboration, Brightpoint was able to process the full EAP benefit. Richard was extremely thankful.





## Head Start & Early Head Start 2015 Annual Report



For a Brighter Future.

# EARLY HEAD START

## MISSION STATEMENT

*Brightpoint Head Start/Early Head Start collaborates with families and community partners to achieve positive outcomes for children and families beyond Head Start/Early Head Start.*

## PROGRAM GOALS

- 1. Provide the highest quality of early childhood education services for all Brightpoint Head Start/Early Head Start children, staff and families to promote kindergarten readiness.**

Early Head Start has an established system of monitoring and assessment of child development outcomes to ensure that children are making progress toward school readiness goals. Head Start and EHS have continued to improve ways to ensure a cohesive prenatal to 5 year old program.

- 2. Strive to provide quality services to promote family self-sufficiency while maintaining full enrollment.**

Early Head Start actively participates in the Parent, Family and Community Engagement (PFCE) Framework planning including the process implemented toward tracking family outcomes and future data analysis of that process.

- 3. Provide quality services to identify, refer, and support Brightpoint Head Start/Early Head Start children, pregnant women and families with disability, mental health, physical health and/or nutritional needs.**

Early Head Start continues to work toward all children being up to date on Early Periodic Screening Diagnostic and Treatment (EPSDT). We have not established center based slots and continue to work on that possibility.

- 4. Provide quality support and oversight to insure Performance Standards are met in all areas.**

Early Head Start was able to take in over 70% of the Non-Federal Share required. The database, ChildPlus makes it very easy to monitor and track key areas for our monthly agency reporting.



## REVENUES/EXPENDITURES

### Revenue

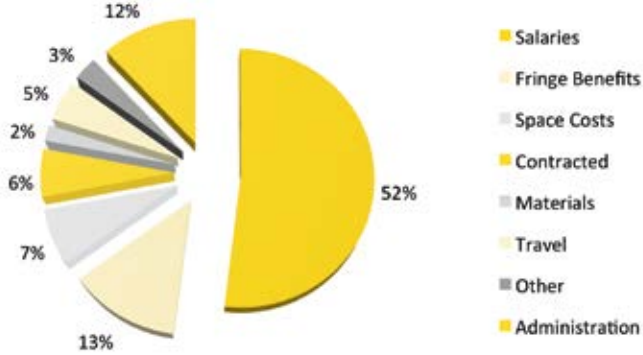
U.S. Dept. of Health & Human Services (HHS)	\$823,575
<b>Total</b>	<b>\$823,575</b>

### Expenditures

U.S. Dept. of Health & Human Services (HHS)	\$823,575
<b>Total</b>	<b>\$823,575</b>

These reported expenditures and revenue were in our 2014-2015 budget and supported our goals and objectives. Figures are based on the period from 11/1/2014 to 10/31/2015 (dates).

### FY15 Early Head Start Federal Dollars Breakdown



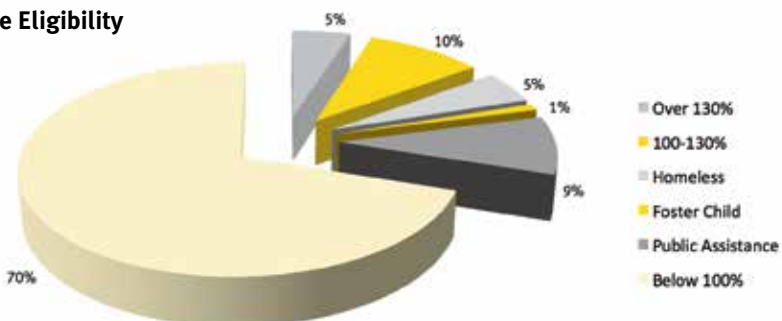
Salaries	52%	\$426,270
Fringe Benefits	13%	\$105,145
Space Costs	7%	\$58,487
Contracted	6%	\$48,359
Materials	2%	\$17,142
Travel	5%	\$41,386
Other	3%	\$24,297
Administration	12%	\$102,489
<b>TOTAL</b>		<b>\$823,575</b>

## 2014-2015 IMPACT: ENROLLMENT

Brightpoint Early Head Start is funded to serve 72 infants, toddlers, and pregnant women in Allen, Noble, and Whitley counties at any one time.

**Total number of pregnant women and children served: 127**  
**120 children. | 7 pregnant women.**

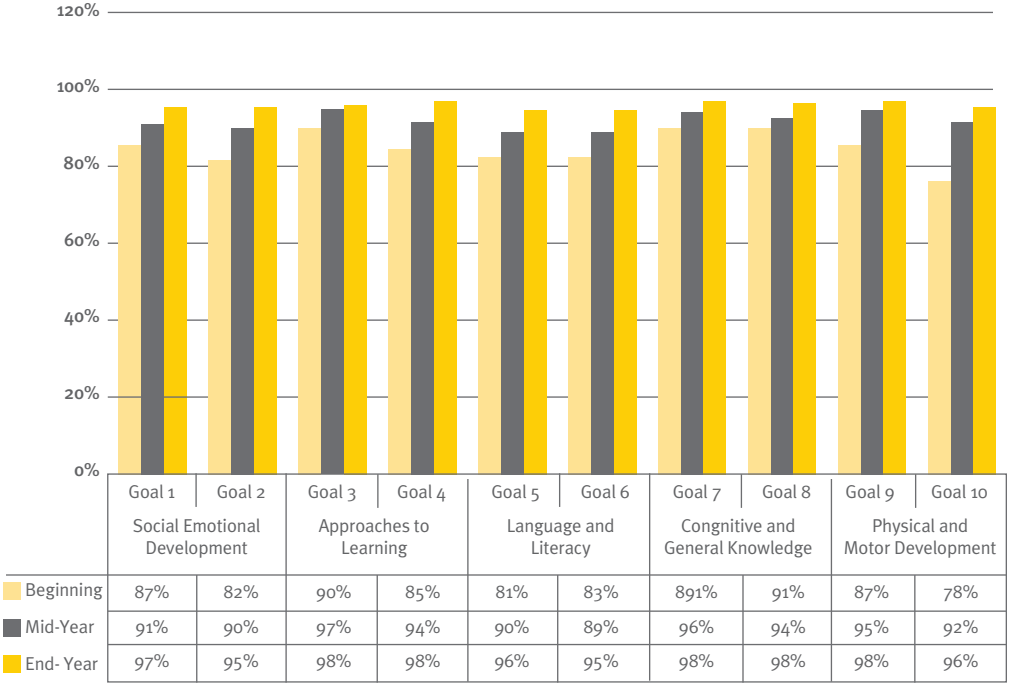
### Income Eligibility



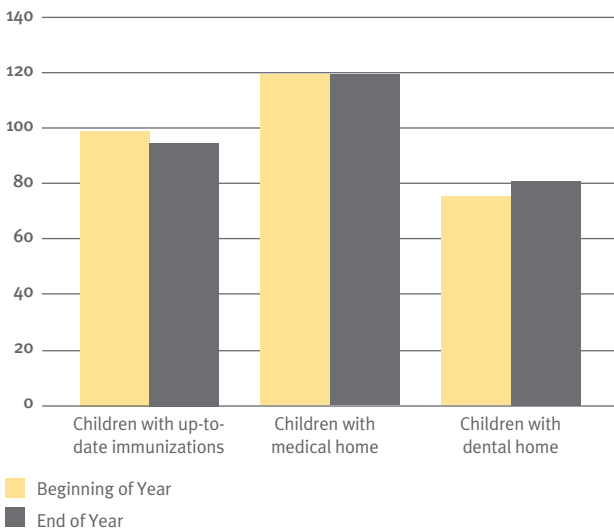
# SCHOOL READINESS OUTCOMES DATA

Early Head Start School Readiness goals are based on the Early Learning Accomplishment Profile (E-LAP), which is an on-going child development assessment process. Data is collected 3 times a year throughout the program year and analyzed to enhance programming.

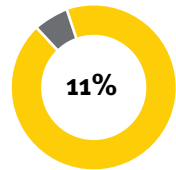
## Early Head Start School Readiness Progress: 3 Assessments



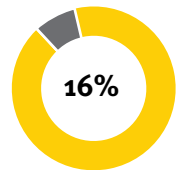
## Medical and Dental Care



**Children with an Individual Family Service Plan (IFSP): 14**



11% of Funded Slots



16% of Cumulative Enrollment

*"I love it very much!"*

## TRANSITION FROM EARLY HEAD START TO HEAD START

53

CHILDREN

completed Early Head Start.

42

CHILDREN

transitioned to Head Start.

5

CHILDREN

transitioned to other community programs.

7

PREGNANT WOMEN

were served.

6

OF THOSE WOMEN

chose to continue with Early Head Start after the birth of their baby.

## HEAD START

### PROGRAM GOALS

The Long-Range Goals and major accomplishments in the 2014-2015 Brightpoint Head Start Program Year were as follows:

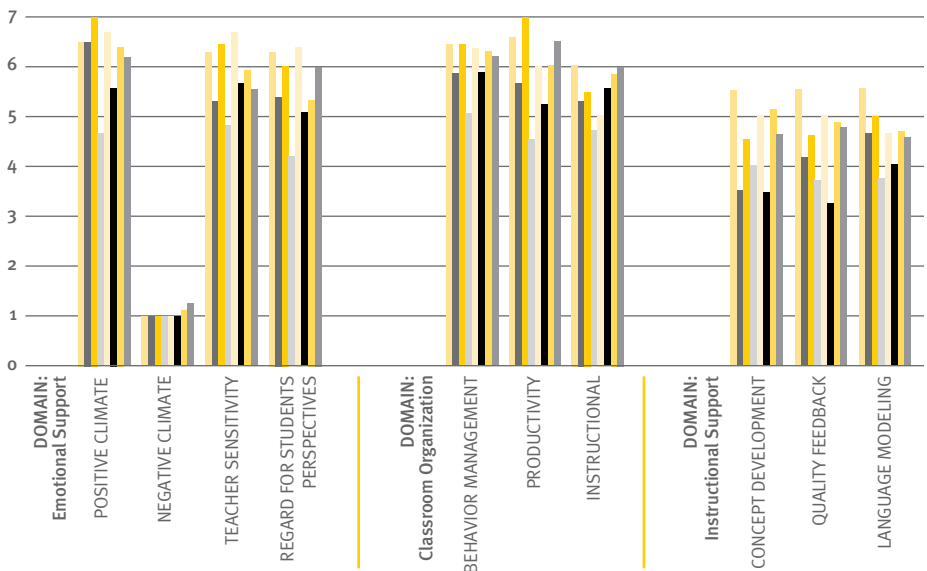
- 1. Provide the highest quality of early-childhood education services for all Brightpoint Head Start/Early Head Start children, staff and families to promote kindergarten readiness.**
  - A system for sharing information and facilitating transitions for children between Early Head Start and Head Start has been enhanced through the use of a file that shares key child-development information in place.
- 2. Strive to provide quality services to promote family self-sufficiency while maintaining full enrollment.**
  - A Parent Family Community Engagement Plan has been developed and put in writing.
- 3. Provide quality services to identify, refer and support Brightpoint Head Start/Early Head Start children and families with disability, mental health, physical health and/or nutritional needs.**
  - Early Periodic Screening Diagnostic and Treatment (EPSDT) for Head Start is a moving target due to the fact that it includes different ages for children to have certain immunizations and children needing an annual physical. The Head Start Nurse has worked hard to put in place an efficient and effective tracking system.
- 4. Provide quality support and oversight to ensure Performance Standards are met in all areas.**
  - The membership and active participation of the Health Services Advisory Committee has been enhanced and this committee has become an asset for policies and procedures developed for both Head Start and Early Head Start.

## EDUCATION

At Brightpoint, we believe children learn through a wide variety of rich and meaningful experiences with adults, peers, and materials. We believe that parents are the first and primary teachers of their children. Therefore, parent involvement is vital in every aspect of our efforts to enrich each child's life. By serving the whole family, we are enriching the child's life as well as developing a positive self-image for the family as a whole. An example of this is the "Off to a Good Start" where 46 families attended three workshop sessions.

Brightpoint Head Start implements the CLASS as a monitoring tool to assess positive adult/child interactions. CLASS includes three domains of teacher-child interactions that support children's learning and development. Within each domain are dimensions which capture more specific details about teachers' interactions with children. **The Office of Head Start has set benchmarks in each of the three Domains: Emotional Support = 4, Classroom Organization = 3 and Instructional Support = 2.**

### 2014/2015 Spring Class



## 2014-2015 IMPACT: ENROLLMENT

### Brightpoint Head Start serves families in Allen, Noble, and Whitley counties

- 1,489 Applications Received.
- 1022 Eligible Children Served.
- 715 Funded Enrollment.
- 715 Average Monthly Enrollment.

#### Allen County Sites:

- Hanna-Creighton: 140 Children part day plus 40 children full-day/full-year.
- St. Henry's Catholic Church: 108 children.
- Salvation Army: 150 children.
- East Wayne: 136 children.
- Achduth Vesholom Temple: 86 children.

#### Noble County Sites:

- Kendallville: 36 children, plus 12 children in the Bowen Center-staffed classroom.
- Ligonier United Methodist Church: 34 children.

### Whitley County

- Columbia City: 34 children.

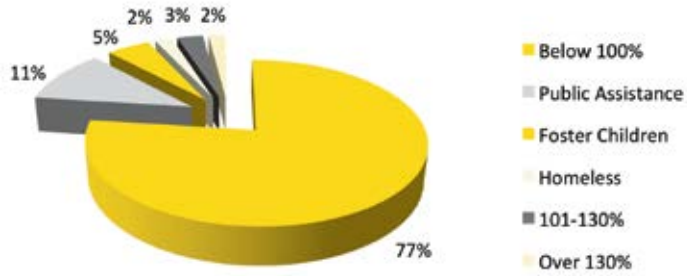
### Year of Service

- 69% of children first year in program.
- 29% of children second year in program.
- 53% of children went on to kindergarten.
- 2010 Census estimates 6,427 children age 5 and under with a family income at or below 100% of poverty guideline in Allen, Noble and Whitley counties.

### Brightpoint Head Start served 1,022

**children** in the 2014-2015 school year, an estimated 12% of all eligible families.

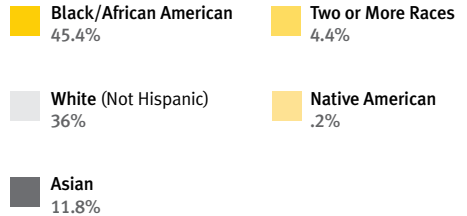
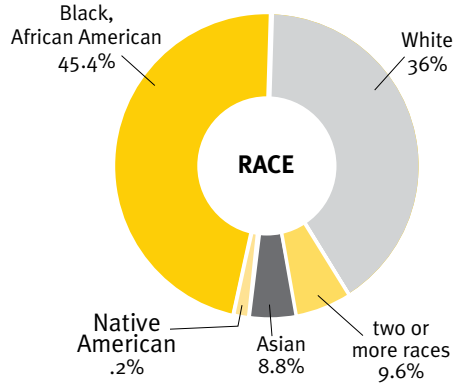
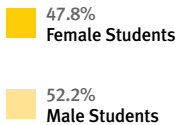
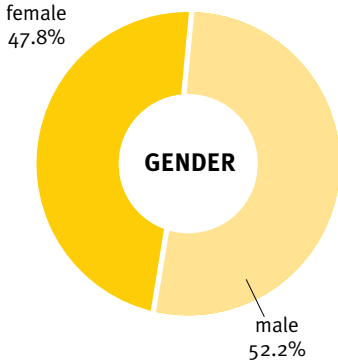
## Income Eligibility



## BRIGHTPOINT HEAD START OUTCOMES FOR SCHOOL READINESS 2014-2015 PROGRAM YEAR

Brightpoint Head Start uses the High/Scope Curriculum and the High/Scope Child Observation Record (COR) to gather ongoing assessment data for pre-, mid-, and post assessment periods.

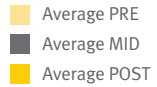
### DEMOGRAPHIC INFORMATION



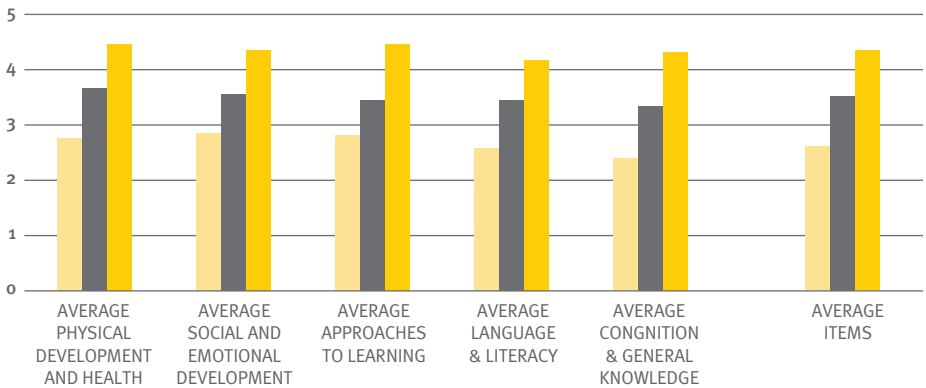
## ASSESSMENT DETAILS

100% of children increased their skills in logic and reasoning.  
 100% of children increased their skills in math knowledge and skills.

*“I feel this is a great program for children and parents.”*



## Brightpoint Head Start 2014/2015 Kindergarten Program Outcomes



Head Start School Readiness Domains

## PARENT, FAMILY AND COMMUNITY ENGAGEMENT (PFCE) FRAMEWORK

Four of the six PFCE goals established last year have been completed. The PFCE mission and vision statements have been released to staff and the community. A process to collect Family Outcomes data to be analyzed has been implemented.

Developing partnerships with parents is a key activity for Brightpoint Head Start Family Advocates. The following are a sampling of areas of assistance and the number of parents served.

CATEGORY	# of families	% of families
Emergency or Crisis Intervention	254	24.8%
Housing Assistance	122	11.9%
Mental Health Services	52	5.0%
Adult Education + ESL	124	12.1%
Job Training	35	3.4%
Substance Abuse Treatment + Prevention	6	.5%
Domestic Violence Services + Child Abuse/Neglect	23	2.3%
Child Support Assistance	46	4.5%
Health Education	23	2.3%
Parenting Education + Marriage Relationship	45	4.4%



Father Daughter Dance



## REVENUES/EXPENDITURES

### Revenues Fiscal Year 2014

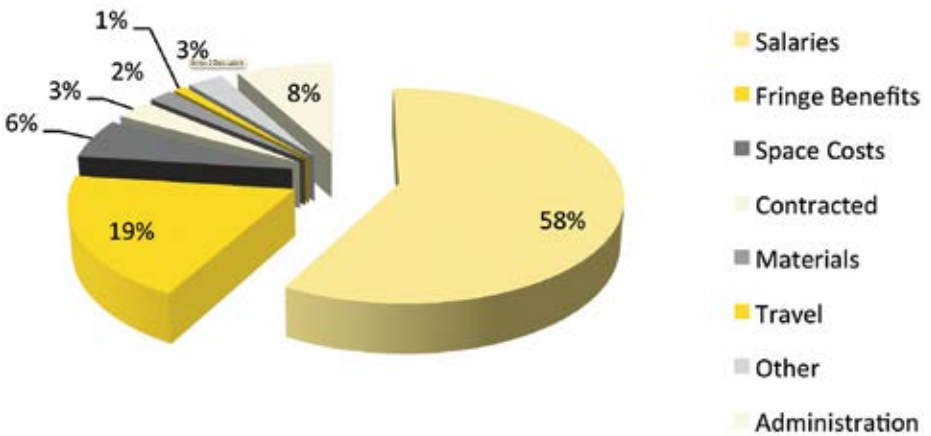
U.S. Dept. of Health & Human Services	\$5,274,271
USDA (CACFP)	\$350,551
Child Care Development Fund (parent co-pay and voucher revenue)	\$159,013
<b>Total</b>	<b>\$5,783,835</b>

### Expenditures Fiscal Year 2014

U.S. Dept. of Health & Human Services	\$5,274,271
USDA (CACFP)	\$350,551
Child Care Development Fund (parent co-pay and voucher revenue)	\$159,013
<b>Total Expended</b>	<b>\$5,783,835</b>

These reported revenues and expenditures were in line with our 2014-2015 budget and supported our goals and objectives. Figures are based on the period from 11/01/2014 to 10/31/2015. Child Care Vouchers are included as revenue/expenditures because two classrooms in the Hanna-Creighton site operate as full-day/full-year programs. We proposed a budget, and we are held to that budget. The fiscal year is November 1 through October 31 each year. We will propose the budget for Fiscal Year 2017 by July 2016.

### FY15 Head Start Federal Dollars Breakdown

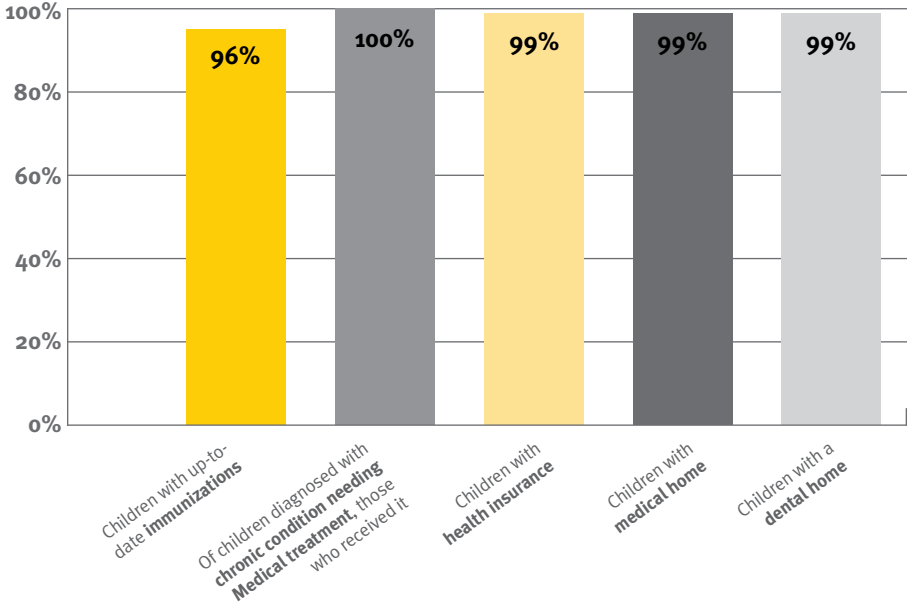


<b>Salaries</b>	58%	\$3,045,004
<b>Fringe Benefits</b>	19%	\$1,017,394
<b>Space Costs</b>	6%	\$ 315,758
<b>Contracted</b>	3%	\$ 173,842
<b>Materials</b>	2%	\$109,136
<b>Travel</b>	1%	\$ 69,192
<b>Other</b>	3%	\$152,992
<b>Administration</b>	8%	\$390,953
<b>TOTAL</b>		<b>\$ 5,274,271</b>

## MEDICAL AND DENTAL CARE

Brightpoint Head Start partners with families to ensure proper preventative medical and dental care takes place. The health coordinator, a registered nurse, works with the family advocates to ensure children are on a schedule to have up-to-date immunizations and current physicals.

### 2014-2015 Medical and Dental Care Statistics



## NUTRITION

Children are served nutritionally balanced meals and Brightpoint served a total of:

**37,849**  
BREAKFASTS

**77,999**  
LUNCHES

**42,640**  
SNACKS

I Am Moving/I Am Learning is used in our classrooms and is a program to promote

**3%**  
**UNDERWEIGHT**  
(of children enrolled [35])

**13%**  
**OVERWEIGHT**  
(of children enrolled [129])

**16%**  
**OBESE**  
(of children enrolled [160])

## MENTAL HEALTH/DISABILITIES SERVICES

The Mental Health Consultant consulted for **2% (21)** of the enrolled children and **90% (19)** of those were referred for further service. **10.3% (105)** of the enrolled children had an Individual Education Plan (IEP).

**2%**  
**HAD CONSULTATION**  
(w/ mental health consultant)

**90%**  
**REFERRED**  
(of 2% of consulted children)

**10.3%**  
**HAD AN IEP**  
(of children enrolled [105])

## QUALITY

### Results of the Most Recent Audit

The most recent audit for the period of November 1, 2014 through October 31, 2015 has been completed but the report has not been made available yet. There were no Head Start/Early Head Start findings. The last Audit for Brightpoint for the period of November 1, 2013 through October 31, 2014 was completed. Both Head Start and Early Head Start were audited at this time and there were no findings with either program.

### Results of the Most Recent Monitoring Review

The Most Recent Monitoring Review of the Head Start and Early Head Start Programs was conducted in October, 2012. One area of non-compliance was cited in Human Resources. Of 67 files sampled, one file from the delegate, East Wayne Street Head Start, was found to have a criminal history that was completed after the individual was hired. A procedure is now in place so that this will not occur in the future.



***“The Head Start program has been very helpful. This is the best program ever—no child left behind. ‘Head Start’ always makes sure every need is met for the child and the whole family. Head Start has been a blessing.”***

brightpoint



227 E. Washington Blvd. | Fort Wayne, IN 46802  
(260) 423-3546 | [www.mybrightpoint.org](http://www.mybrightpoint.org)

## Early Head Start

This home-based program works with parents and young children up to age 3. The emphasis is on a healthy pregnancy, child development, family self-sufficiency, parenting skills, and a smooth transition into preschool.



## Head Start

Head Start is a comprehensive preschool program that provides education, health, nutrition, and other social services for low-income children (including those with special needs) and their families.

## Jobs for America's Graduates

Jobs for America's Graduates (JAG) is dedicated to keeping young people in school through graduation and providing entry into post-secondary education or employment. Juniors and seniors receive mentoring while in high school and one year of follow-up counseling after graduation. Northeast Indiana Works, the region's nonprofit workforce investment board, provides oversight and funding for Brightpoint's JAG program.



*Two JAG students attended the JAG National Student Leadership Conference in Washington, D.C., from December 2 through December 5. Pictured L-R: Lalita Ford, South Side; Brya Stuff-Kelso, New Haven; Jarrell Hunter, JAG Assistant Manager; and Stephanie Maggart, former JAG employee. Lalita competed in the public speaking competition while there, and both students attended workshops all week. While learning valuable leadership principles, the students also got to enjoy some activities in the city, including ice skating for the first time!*

## 2015 IMPACT:

### EARLY HEAD START (See insert)

- **Seven** pregnant women were served
- **120** infants and toddlers were served
- **10** staff members work in Allen, Noble, and Whitley counties

## 2015 IMPACT:

### HEAD START (See insert)

- **660** children in Allen County
- **82** children in Noble County
- **34** children in Whitley County
- **120** staff members work in Allen, Noble, and Whitley Counties

\*For a more detailed review of the Early Head Start and Head Start programs see attached insert.

## 2015 IMPACT:

### YOUTH

- **751** students in JAG program
- **92.4%** graduation rate
- **82.4%** have continued on to full time placement (this includes going to school, working, or some combination of work and school)
- **14** schools participated
- **17** staff provide services in **6** counties

# COMMUNITY INVESTMENT

## Poverty Simulation

This unique awareness event involves 40 to 80 participants who take on the roles of members of 26 families, all facing a variety of challenging, but typical circumstances, in the lives of people facing poverty.

In 2015, Brightpoint facilitated four Poverty Simulations. Around 100 employees from the Indiana Housing and Community Development Authority (IHCDA) “lived” a month in poverty at a staff event in Indianapolis on August 11. In September, the entire junior class from Canterbury High School in Fort Wayne got to experience the struggles of poverty. On October 8, United Way of Whitley County, Passages, and Brightpoint held a Poverty Simulation for the Columbia City community. And for the third year in a row, Brightpoint collaborated with Indiana University–Purdue University Fort Wayne professor Rachel Rayburn in December to host a Poverty Simulation for her students.



*(Above) Staff members from IHCDA found out how difficult it is to juggle monthly expenses on a limited income during a Poverty Simulation in August.*

*(Left) Among those participating in the Poverty Simulation in Columbia City was Mayor Ryan Daniel, shown here attempting to do business with Brightpoint board member Kathy Heuer, who was playing the role of the pawnbroker.*

## 2015 IMPACT DATA

- Funded **16** small-business loans for a total of **\$70,098**
- Funded **10** consumer loans for a total of **\$12,170**
- Funded **two** Drive to Success Loans for a total of **\$5,500**
- **653** participants went through Financial Literacy classes
- **One** full-time staff and **two** part-time staff (who work on all Brightpoint Development Fund initiatives)

The **BRIGHTPOINT DEVELOPMENT FUND** specializes in small-business financing, business development, financial education, consumer finance services, community engagement, and housing development.

**Small-business loans** offer loans for all levels of businesses as well as assistance to small-business owners through a range of business-development services and access to business financing.

**Financial education** teaches financial basics about saving and budgeting, the banking system, credit, and strategies to improve financial health. Housing counseling and homebuyer education is also available.

In 2015, we started three new lending initiatives: consumer lending, **Community Loan Center™ NEIN (CLCNEIN)**, and Drive to Success auto purchase or repair loans. These projects are in their infancy and will continue to launch throughout 2016.

**Quality of Life Planning** is a comprehensive, long-term strategy for community development that emphasizes neighborhood planning as a central tool to improving the quality of life of residents. Brightpoint convenes groups of people and mobilizes resources to develop and implement the plan.

## BRIGHTPOINT DEVELOPMENT FUND HELPS STARTUP BREW SUCCESS

Ben Thompson started brewing beer eight years ago after moving to Pittsburgh to go to school for airplane repair and maintenance. It was during his time in Pittsburgh that he was introduced to the culture of craft beer and home brewing.

Ben continued home brewing after he moved back to Fort Wayne and began to think about opening his own brewery. According to Ben, “Opening a brewery is a thought that at one time or another goes through the heads of all home brewers.” He has worked to make this thought a reality, in part because of his passion for brewing beer, but also because he felt Fort Wayne was missing out on enjoying local craft beers.

After completing Artlink’s Co-Starters business incubator program, Ben was ready to get brewing, but needed a little help with startup costs. He learned about the small-business loans available through the Brightpoint Development Fund and found a perfect partner for getting his business started.

“We helped him purchase his fermenter, which was right around the \$10,000 that we lent him. This was a big help in getting the brewery started,” said Evan Neubacher, Brightpoint’s lending specialist. “He got a loan through us mainly because a lot of traditional finance avenues don’t work with startups, and the interest rate we offered for the amount he needed would allow him to make money on his investment sooner.”

The idea and business model for Birdboy Brewing Company has evolved over the years since its inception. Originally Ben was going to open a brewpub, but he decided to start a production-only brewery instead. Deciding to move forward with a production brewery opposed to a brewpub ultimately came down to the finances.

Opening a production-only brewery helped him start up sooner and will help in the long run by keeping overhead costs lower. Looking back, Ben is really glad he made



*Ben Thompson*

this decision—especially with all the brewpubs that have opened or are set to open soon. While the business model has changed, the goals for Birdboy Brewing Company haven’t. Ben’s goals are pretty straightforward: make good beer that people in Fort Wayne can enjoy and help to put Fort Wayne on the map for craft-beer enthusiasts.

## Brightpoint RECAP

Held on Thursday, May 7, 2015 at Ceruti's Summit Park, RECAP attracted about 200 Brightpoint friends and supporters who helped us Reflect, Engage, Celebrate, Appreciate, and Plan. Those in attendance included State Senator Dennis Kruse and Jorge Ortiz, regional director for U.S. Senator Joe Donnelly, along with representatives from corporate sponsors such as Do It Best Corp., PNC, Frontier, and Barrett McNagny.

Keynote speaker Ed Gerardot, Executive Director of the Indiana Community Action Association, joined in celebrating the agency's impact in the area throughout the last 50 years and applauded the recent name change from CANI to Brightpoint.

### Awards and recognition were presented to the following:

**HOPE BUILDER**—recognizes and honors individuals for their own efforts to move out of poverty.

**Jesse and Lisa Babb**  
**John Michalski**

**OUTSTANDING VOLUNTEER**—recognizes outstanding individuals who have given their time and talent to Brightpoint.

**Tammy Azar**  
**Ashley Brown**  
**Elizabeth Fletcher**

**OUTSTANDING PARTNERSHIP**—recognizes businesses and organizations in the community that have gone above and beyond to assist Brightpoint in meeting its mission.

**Do It Best Corp.**



(Above) Keynote Speaker, Ed Gerardot



(Left to right) Bob Taylor, President & CEO, Do It Best Corp, Steve Hoffman, and Jay Brown, Do It Best Corp and Brightpoint Board Member



## Brightpoint Golf

On June 4, 2015, nearly 100 golfers took a swing at poverty in our annual Brightpoint Golf Outing fundraiser. More than \$26,000 was raised to support Brightpoint's efforts to build a brighter future in northeast Indiana. The Barrett McNagny team claimed the champion prize with a score of 53 and the Hylant team took home the runner-up award with a score of 55. We are grateful to all the sponsors and golfers who made it possible.



### Event Sponsors (\$5,000)

Do It Best Corp.  
Star Financial

### Corporate Sponsor (\$2,500)

Frontier  
Keller Development

### Major Sponsors (\$1,000)

Fort Wayne Mad Ants  
Hylant  
Meijer  
Salin Bank

### Contributing Sponsors (\$500)

Barton Environmental  
Doc Dancer  
Nick's Martini & Wine Bar

### Tee Sponsors (\$300)

Barrett McNagny  
Brady Benefits & Assoc.  
Centier Bank  
Classic Café  
Classic Graphics

City Securities  
Graly & Guido Law Office  
The Janitors Supply Co., Inc.  
Martin Riley  
Nichols Co.  
Old National Bank  
Rehmann



The agency depends on support from the community in the form of grants, cash, and in-kind gifts. We would like to thank all those who gave to Brightpoint in 2015:

## PRIVATE FOUNDATIONS/ GRANTS

### \$100,000 +

Foellinger Foundation  
Hoffman Estate  
United Way of Allen County

### \$50,000-\$99,999

Bounce Back Endowment Fund

### \$10,000-\$49,999

Anthem  
Beacon Health Systems -  
Elkhart General Hospital  
Community Foundation of Greater  
Fort Wayne  
English, Bonter, Mitchell Foundation  
K21 Foundation  
Lincoln Foundation  
The Lutheran Foundation  
Managed Health Services (MHS)  
MDwise  
Parkview Hospital Allen County  
Community Health Initiative (CHI)  
Parkview Hospital Whitley County  
Community Health Initiative (CHI)  
PNC

### \$1,000-\$9,999

Fifth Third Bank  
Parkview Hospital LaGrange County  
Community Health Initiative (CHI)  
Kosciusko County  
Community Foundation  
United Way of Noble County  
Whitley County  
Community Foundation

## CASH DONORS

### Visionary (\$1,000-\$9,999)

Best Boy Products, LLC  
Pamela E. Brookshire  
Jay Brown  
Chubb Federal Insurance Company  
Classic Cafe  
Do It Best Corp  
Sherry Early-Aden and  
Dr. Jonathan Aden  
Fifth Third Bank  
Frontier Communications  
Steve and Katie Hoffman  
Hylant Group  
Indiana Housing and Community  
Development Authority (IHEDA)  
IN Association for Community  
Economic Development (IACED)

Keller Development, Inc.  
Meijer  
Momper Insulation  
Precision Utilities Group  
Salin Bank & Trust Company  
Star Financial Bank  
The Bon Ton Stores Inc  
The Zeglis Family Charitable  
Foundation Trust

### Ambassador (\$500-\$999)

At Your School, Inc. (AYS)  
Barnes & Noble Booksellers  
Barrett & McNagy  
Barton Environmental Consulting LLC  
Susan A. Berghoff  
Brady Benefits & Associates  
Centier Bank  
Doc Dancer  
Fort Wayne Housing Authority  
Scott Hoffman  
Russ and Monica Jehl  
Metropolitan Title Co. Inc.  
New Generation Management, Inc.  
Michael O'Keefe  
Old National Bancorp  
Parkview Health  
Randall Properties, LLC  
Leigh and Debbi A. Smith  
John H. Wilson

### Guardian (\$250-\$499)

Trudy Adams  
Chris Angellatta  
Mr. and Mrs. David Bobilya  
Seth J. Brase  
Ann and Burt Brunner  
Lesa J. Cassel  
City Securities  
Classic Graphics  
Marlene Crouse  
James and Laura Dwire  
Ms. Mary Lee Freeze  
Graly & Guido Law Office  
Jon Halliwill  
Kathy Heuer  
The Janitors Supply Co., Inc.  
Kiwanis Club of South Fort Wayne  
Karl Kostoff  
Martin Riley, Inc.  
Suzon Motz  
Nichols Company  
Pretzels, Inc.  
Rehmann Financial  
Maynard Scales

Darrell Senior  
Sheets LP Gas  
Stein Advertising

### Advocate (\$100-\$249)

AALCO Distributing Company  
Alfred Acher  
Peter Adams  
Dwight A. Anderson  
Anderson Automotive, LTD.  
Barbara A. Bailey  
Madeleine Baker  
Tom Barfell  
Debra K. and Patrick Brase  
Michael Cahill  
Rex and Leslie Carper  
Barbara Cayce  
Amanda Chappell  
Andrea Dawkins  
Direct Line Communications  
Theresa Dorais  
Dyer Family Foundation  
Janice H. Eplett  
Todd Fleetwood  
Dawn Gallaway  
Stanley Garbasz  
Ed Gerardot  
Representative Phil GiaQuinta  
Mary J. Harris  
Glynn A. Hines  
Greg Johnson  
Terry Keusch  
Gina Kostoff  
David Lunceford  
Irwin Mallin  
Travis McConnell  
Susan Nab  
Mary E. Neher  
Dawn Oetting  
Kelli Pursley  
Jennie Renner  
John and Connie A Robb, Jr.  
Bradford G. Stanfield  
Richard P. Teets, Jr.  
Mary E. Titcomb  
Clay and Cecile Weir  
Jacie Worrick

### Friend (\$1-\$99)

Ramadan Abdul-Azeez  
Amazon Smile Program  
Anthem Blue Cross/Blue Shield  
Cozey Baker  
Shannon L. Bearman  
Danelle Biberstine

Janet K. Bircheff  
Blue Marble Inc.  
Wendell and Shelley Bontrager  
Daniel J. Borgmann  
Jane Bowers  
Lisa A. Boyer  
Jean Marie Boykins  
Tammy Brandt  
Bruce Carter Associates LLC  
Rachel Bryant  
Teresa A. Burke  
Barbara Cantwell  
Claire Chapin  
CORE, Inc.  
Stephanie Crandall  
Mary Kay Donovan  
Jill and Andy Downs  
Kendall Dudley  
Lajuana A. Dunbar  
Chrissy Dwire  
Daniel Dwire  
Phil Dwire  
Thomas and Nancy Dwire  
Sally and Ned Edington  
Monica Elam  
Lynda F. Fields  
Fire Police City County  
Federal Credit Union  
Jill Fisher  
Mary Flaig  
James and Katherine Fleck  
Fort Wayne Mad Ants  
Joe Francis  
Andrea Freeze  
Madeline M. Garvin  
Clem and Diane Getty  
Lisa Giordano-Young  
Larae Haggard  
John Hammond  
Joel B. Harms  
Rebecca Hartman  
Jerome F. Henry  
Herman & Kittle Properties  
Maurice and Luanne Hoffman  
Jerry W. Howard  
Rosemary Jackson  
Alice Jordan-Miles  
David and Janeen Kaiser  
Chyanne Kaiser-Westlake  
Namita Kamath  
Janie Kaminer  
Larry and Jan Keller  
Kristen Keuhl  
Dani Kiefer

## DONORS (CONT'D)

Chris Kohne  
Cindy Kostoff  
Spiro and Anne Kostoff  
Kroger  
Gareth Kuhl  
James E. Leazier  
Karen Leeker  
Laura Lefever  
Robert and Sandra Lemon  
Steven Leslie  
Danielle Lyons  
Kelly Maahs  
Maria Maley  
Joel Markland  
Mid-States Electric, Inc.  
Margaret Milne  
Scott Misner  
Andrien Mobley  
Bob Mosser  
Ferdinand Moussou  
Brenda S. Mudd  
Mike Mushett  
Kristin Myers  
Josh Neal  
Jeff and Ann Newport  
Kristen Newton  
James E. Nill  
John Nill  
NIPSCO  
Carla and Lonnie Nunez  
Billie Oliver  
Mary K. Osheskie  
Laura Ottenweller  
Connie Ousley  
Geoff Paddock  
Paul Papier  
Alisa J. Pearson, Esq.  
Kristin Rahn  
Brian Richardson  
June Robinson  
Max Robison  
Laurisa D. Roper  
Ronald Ross  
Christopher Ruckman  
Randall and Julia Rusk  
Jessica Scheurich  
Matthew Schiebel  
Rita K. Self Barile  
Patrick R. Sheean  
Beau Sorg  
Scott and Susan Sproul  
Lucie M. Staggs  
Susan Stapel  
Sam and Darlene Starbuck  
Betty E. Stein  
Stewart, Brimmer &  
Company Inc.

Amy Streets  
Natalie Trout  
Anne Ulman  
United Way of DeKalb County  
Verizon Foundation  
Joyce Vogely  
Pone Vongphachanh  
Theresa Walker  
Cicely Ware  
Dr. Linda J. Wark  
Mark & Kathy Wehrle  
Tim and Sara Weir  
Carman Young  
Alfred Zacher

### IN-KIND DONORS

**Visionary (\$1,000-\$9,999)**  
Disorderly Bear Den of Good  
Bears of the World  
Fort Wayne Children's Zoo  
Lutheran Life Villages  
Park Center  
PNC

**Ambassador (\$500-\$999)**  
Fort Wayne Museum of Art  
Pizza Hut - Van Wert  
Rotary club of Ligonier  
Salvation Army  
Sara Wright

**Guardian (\$250-\$499)**  
Big Time Barbershop  
Classic Cafe  
HearCare Connection  
Home Depot  
Noble Hawk Golf Links  
Purdue Extension Office  
Shoaff Park Lions  
St. Henry Catholic Church  
West Noble Primary  
Robert Wilkinson

**Advocate (\$100-\$249)**  
A. and E. Coffey Photography  
Deanna Backman  
Melissa Baker  
Cap n' Cork  
Kay Clabaugh  
Community Transportation Network  
Fort Wayne TinCaps  
Foster Grandparent Program  
Nikki Geiger  
Marque Harrington  
Randy and Sandy Jensen  
Sabre Massour  
Matthew 25 Health  
and Dental Clinic

McDonald's #6657  
Parkview Community Nursing  
Michael Patterson  
Peg Perego  
Positive Resource Center  
Riegel's Pipe & Tobacco  
Katelyn Wilkinson

### Friend (\$1-\$99)

Debra Adams  
ADM Interiors  
Allen County Parks and Recreation  
Allen County Public Library  
Allen County War Memorial Coliseum  
Tammy Azar  
Janet K. Bircheff  
Blue Eagle Towing  
Bobick's  
Airion Bowers  
Latosha Braster  
Ashley Brown  
Catherine Brown  
Mary Capps  
Karla Carrillo  
Carter Lumber  
Falon Click  
Rosanne Collins  
Ashley Collins-Lamb  
Costco  
Coventry Meadows  
Matthew Crupe  
Sarah and Matt Crupe  
Lucy Cutting  
Nicole Ditzenberger  
E.L. Cooley  
Shelby Ewell  
Exquisite Hair Design  
Matthew Farmer  
Paula Farmer  
Fazoli's  
Lori Fiene  
Elizabeth Fletcher  
Fort Wayne Cinema Center  
Fort Wayne Parks  
and Recreation  
Fort Wayne Youtheatre  
Fox Island  
Audrey Frankart  
Jessie Gamble  
Amanda Gonzalez  
Jessica Grabowski  
Krista Hakey  
Hakey's Handmade Crafts  
Hart Hauling  
Karissa Henderson  
Chera Herrera  
Kent Hill

Corinne Holtzberg  
Indiana Stamp  
Jimmy John's  
Gourmet Sandwiches  
Robin Johnson  
Just Us Flooring  
Lisa Kipker  
Gary Konger  
Kroger  
Lakeside Golf & Bowling  
Christina Mcdonald  
AnnMarie Medaugh  
Julia Meyers  
LeShay Myatt  
Latesa Oliver  
Alyse Parke  
Debra Patterson  
Tammy Pifer  
Rack & Helen's  
Samantha Richards  
Christiane Rogers  
Kay Safirstein  
Megan Salmons  
Salvatori's  
Erin Shamblin  
Diane Sharp  
Rachelle Shipley  
Shorty's Steakhouse  
Pearlette Springer  
Hollie Storms  
The Gypsy Face Painter  
Tiffanee Thgram  
Gloria Thomas  
Tilted Kilt Fort Wayne  
Jodi Tobin  
Julie Wade  
Wal-Mart  
Mr. Bob Weisner  
Becky Wellar  
Teresa Wilhelm

## Financial Summary for Annual Report 11/1/2014-10/31/2015

### REVENUE

Government Grants	\$16,522,255
Corporate Revenue	\$90,524
Foundation Revenue	\$310,007
United Way Revenue	\$322,452
Individual Donations	\$17,033
Investment Income	\$(13,370)
Fee for Service	\$211,054
Other Income	\$263,026
In-Kind Contributions	\$1,483,476
<b>TOTAL REVENUE</b>	<b>\$19,206,457</b>

### EXPENSES

Personnel	\$6,859,076
Consultants & Contract Labor	\$1,033,283
Travel	\$289,758
Occupancy	\$718,090
Depreciation	\$142,330
Minor Equipment	\$-16,475
Client Assistance	\$5,924,157
Material & Supplies	\$612,520
Telephone & Postage	\$171,442
Other	\$303,650
Shared Costs	\$1,537,906
In-Kind Expenses	\$1,483,476
<b>TOTAL EXPENSES</b>	<b>\$19,059,213</b>

### NET ASSETS

Change in Net Assets	\$147,244
Net Assets-Beginning of Year	\$3,796,149
Net Assets-End of Year	\$3,943,393

## SUPPORTING THE COMMUNITY

Brightpoint is the fiscal agent for several organizations in the Fort Wayne Area, all of which have activities that align with our mission. Our hope is to be able to help these organizations meet their goals as they develop and grow.

**Start Fort Wayne** exists to build a thriving and active entrepreneur community in the Fort Wayne region. Its goals are to build and feed the entrepreneur ecosystem, foster community involvement and leadership, and to believe in Fort Wayne and what it can grow into. A current project for Start Fort Wayne is the Atrium. This is a co-working space for entrepreneurs, small businesses, students, and startups to work, collaborate, meet, and thrive.

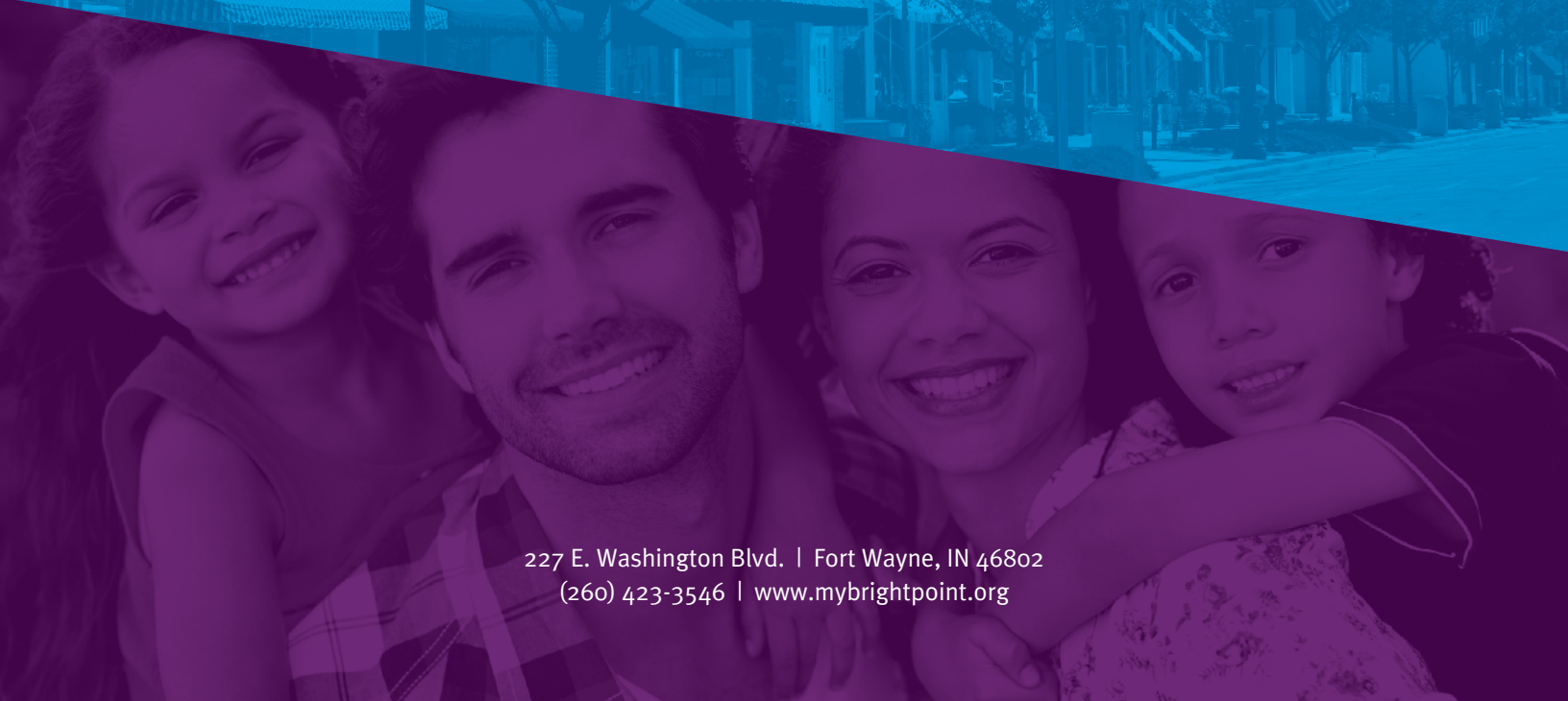
**The Language Services Network (LSN)** was formed to help its members coordinate resources and collaborate to strengthen their services. The LSN shares information with the community and promotes the development of standards and the recognition of interpreters and translators as professionals. LSN, which started in February 2015, is currently working to develop a Language Access Plan and providing culturally and linguistically appropriate services to Limited English Proficient individuals.

**The Multicultural Council of Greater Fort Wayne (MCC)** draws on the strength of our diverse experiences to educate, advocate, and provide information for the community. Recently, the MCC has taken opportunities to provide information and education to the Fort Wayne area. Some of these opportunities include presenting at Fort Wayne Police Department trainings, organizing and executing the International Village at Fort Wayne's Three Rivers Festival, and planning to collaborate with the Allen County Board of Health regarding multicultural mental health.

**The North Anthony Corridor Group** in Fort Wayne recognizes its importance as a neighborhood center and campus corridor, as well as being omitted to connecting with the community to keep this area a vibrant part of our city. It boasts several achievements, including beautifying the neighborhood, providing a voice for local businesses, organizations, and nearby campuses, as well as advocating for local business. The North Anthony Corridor Group has also sponsored two block parties to foster a sense of community within the area.

**The Fort Wayne Small Business Owners Association (FWSBOA)** came out of the desire to assist small-business owner Lindsey Hively, the former owner of Poptique Popcorn in Fort Wayne and Columbia City. Hively had been diagnosed with cancer, and the group decided to assist with her medical bills via an art auction. After the auction, and after she lost her battle with cancer, the group decided to honor her spirit and create a group to assist other entrepreneurs. That group became the FWSBOA. The association has three parts: 1) a camaraderie group that is both online and in person where business owners can get together and discuss the ins and outs of owning a small business; 2) mentorship from long-term business owners, helping to ensure that newer businesses succeed; and 3) the Live Bold fund that is an emergency assistance fund for small-business owners in need due to medical, personal, or other emergencies that may make them unable to run their business. "Live Bold" was Lindsey's motto, so the fund operates as a memorial to her and her spirit.





227 E. Washington Blvd. | Fort Wayne, IN 46802  
(260) 423-3546 | [www.mybrightpoint.org](http://www.mybrightpoint.org)